



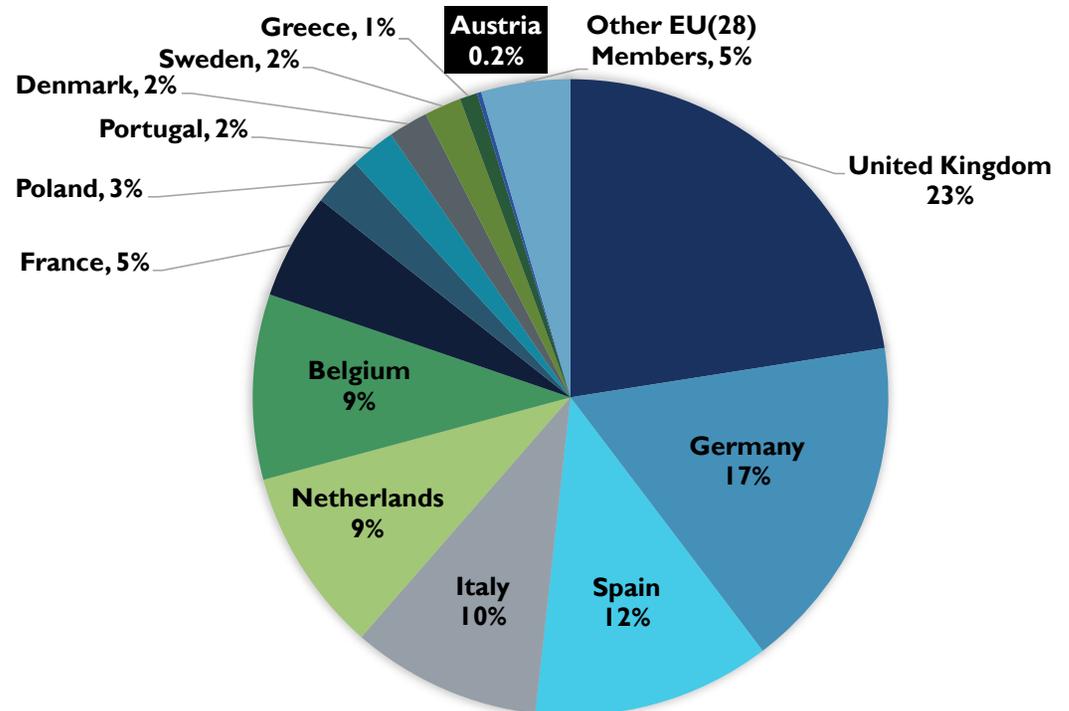
FOSTERING ECONOMIC GROWTH

(A Company set up under Section 42 of the Companies Ordinance 1984)

# AUSTRIA – PAKISTAN TRADE

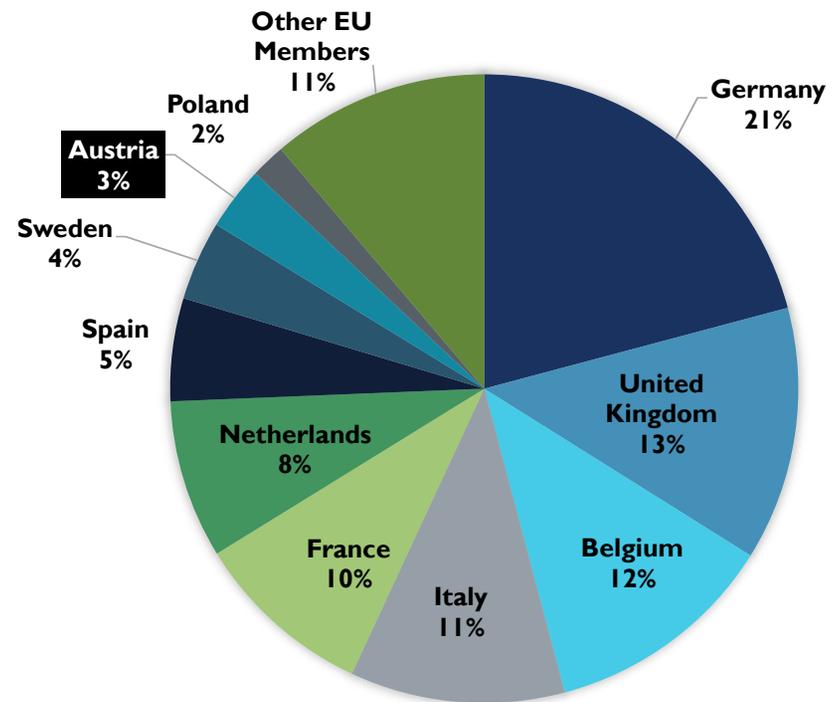
# PAKISTAN'S EXPORTS TO THE EU(28), 2016

- EU is Pakistan's largest export market representing 34% of exports.
- Austria accounted for 0.2% of total EU imports from Pakistan in 2016.

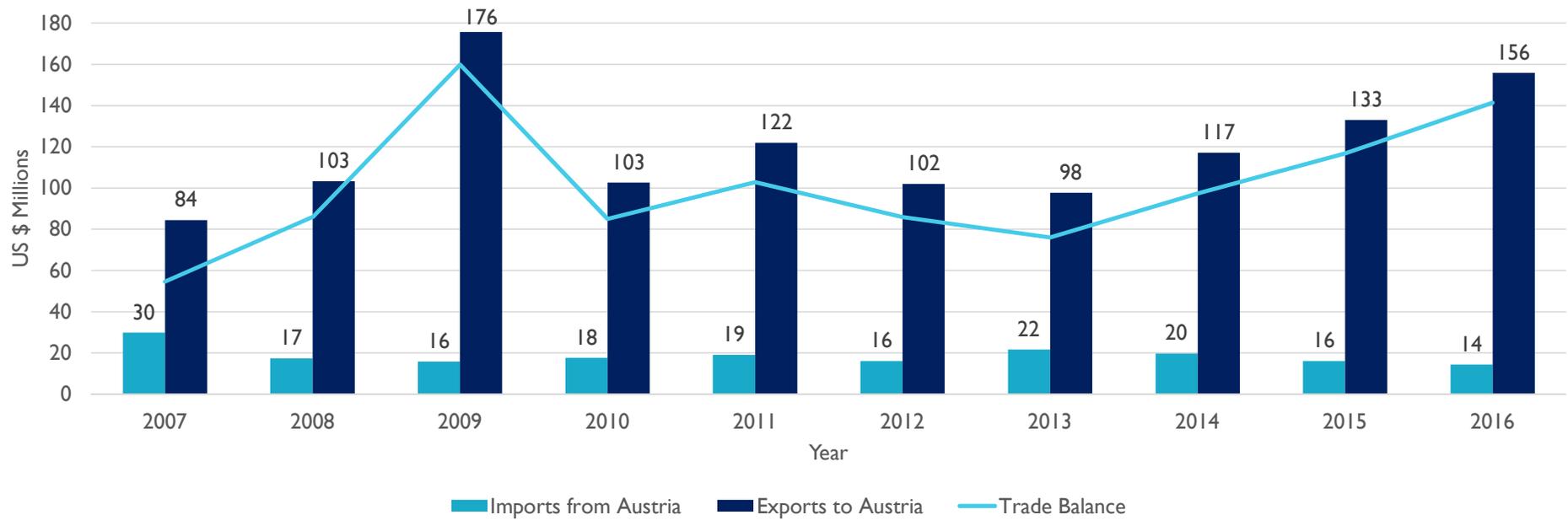


# PAKISTAN'S IMPORTS FROM THE EU(28), 2016

- EU is Pakistan's 3rd largest import partner after China and UAE.
- Imports from the EU stood at \$4.78 billion in 2016.
- Austria accounts for 3.26% of Pakistan's imports from the EU and 0.33% of total imports from the world



# PAKISTAN AUSTRIA TRADE TRENDS



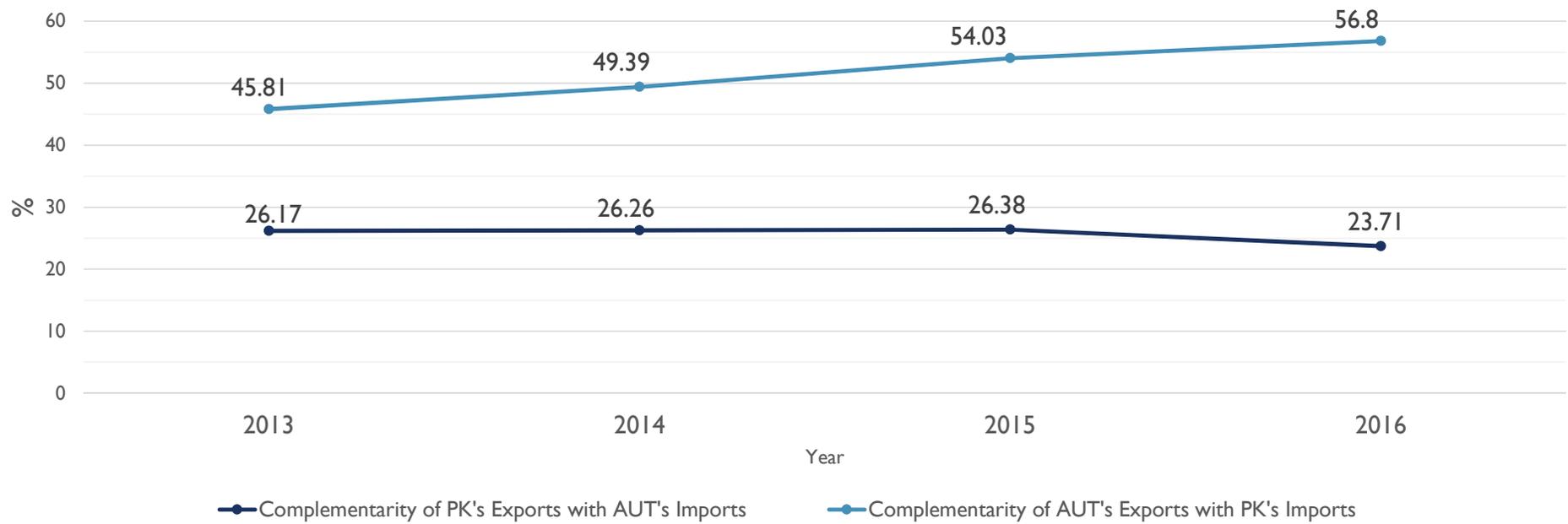
# PAKISTAN'S TOP 10 EXPORTS TO AUSTRIA

HS CODE	DESCRIPTION	EXPORT VALUE 2014 (US\$)	EXPORT VALUE 2015 (US\$)	EXPORT VALUE 2016 (US\$)
570110	Carpets and other textile floor coverings, of wool or fine animal hair	1,342,000	898,000	1,999,000
411310	Leather further prepared after tanning or crusting	2,041,000	2,540,000	1,744,000
411390	Leather further prepared after tanning or crusting	1,936,000	1,468,000	1,314,000
901890	Instruments and appliances used in medical	1,652,000	1,838,000	1,043,000
420310	Articles of apparel, of leather or composition leather	984,000	662,000	716,000
630210	Bedlinen, knitted or crocheted	1,933,000	1,290,000	461,000
620342	Men's or boys' trousers, bib and brace overalls	212,000	198,000	451,000
620339	Men's or boys' jackets and blazers of textile materials	126,000	119,000	433,000
410719	Leather "incl. parchment-dressed leather" of the whole hides	1,510,000	263,000	349,000
420329	Gloves, mittens and mitts, of leather or composition leather	558,000	612,000	296,000

# PAKISTAN'S TOP 10 IMPORTS FROM AUSTRIA

HS CODE	DESCRIPTION	IMPORT VALUE 2014 (US\$)	IMPORT VALUE 2015 (US\$)	IMPORT VALUE 2016 (US\$)
550490	Artificial staple fibres, not carded, combed or otherwise processed for	19,283,000	32,012,000	30,089,000
271111	Natural gas, liquefied	-	-	26,741,000
850300	Parts suitable for use solely or principally with electric motors	532,000	1,076,000	11,410,000
850231	Generating sets, wind-powered	-	1,213,000	5,685,000
860400	Railway or tramway maintenance or service vehicles	-	9,874,000	5,346,000
850220	Generating sets with spark-ignition internal combustion piston engine	18,112,000	18,732,000	4,326,000
840991	Parts suitable for use solely or principally with spark-ignition	2,528,000	2,565,000	4,176,000
480421	Unbleached sack kraft paper, uncoated, in rolls of a width > 36 cm	9,739,000	8,544,000	3,888,000
440729	Tropical wood	5,548,000	3,060,000	3,240,000
220210	Waters, incl. mineral and aerated, with added sugar	2,803,000	2,855,000	3,187,000

# TRADE COMPLIMENTARITY



# Pakistan's Theoretical Potential for Additional Exports to Austria, 2016

## Top 10 Potential Products (HS 06)

HS CODE	DESCRIPTION	ACTUAL EXPORTS IN 2016 (US\$)	POTENTIAL EXPORTS IN 2016 (US\$)
901890	Instruments and appliances used in medical, surgical or veterinary sciences, n.e.s.	1,043,000	324,985,000
620462	Women's or girls' trousers, bib and brace overalls, breeches and shorts of cotton (excluding ...	163,000	230,400,000
610910	T-shirts, singlets and other vests of cotton, knitted or crocheted	158,000	204,953,000
390760	Poly"ethylene terephthalate", in primary forms	-	107,942,000
610990	T-shirts, singlets and other vests of textile materials, knitted or crocheted (excluding cotton)	85,000	99,449,000
611595	Full-length or knee-length stockings, socks and other hosiery, incl. footwear without applied ...	-	93,719,000
481159	Paper and paperboard, surface-coloured, surface-decorated or printed, coated, impregnated or ...	-	82,221,000
610510	Men's or boys' shirts of cotton, knitted or crocheted (excluding nightshirts, T-shirts, singlets ...	86,000	79,908,000
420310	Articles of apparel, of leather or composition leather (excluding clothing accessories, footwear ...	716,000	79,855,000
520819	Woven fabrics of cotton, containing >= 85% cotton by weight and weighing <= 200 g/m <sup>2</sup> , unbleached ...	8,000	77,318,000

# Pakistan's Theoretical Potential for Additional Imports from Austria, 2016

## Top 10 Potential Products (HS 06)

HS CODE	DESCRIPTION	ACTUAL IMPORTS IN 2016 (US\$)	POTENTIAL IMPORTS IN 2016 (US\$)
'851712	Telephones for cellular networks "mobile telephones" or for other wireless networks	-	707,648,000
'271019	Medium oils and preparations, of petroleum or bituminous minerals, not containing biodiesel, ...	-	431,376,000
'271012	Light oils and preparations, of petroleum or bituminous minerals which $\geq 90\%$ by volume "incl. ...	-	400,587,000
'300490	Medicaments consisting of mixed or unmixed products for therapeutic or prophylactic purposes, ...	1,534,000	316,941,000
'851762	Machines for the reception, conversion and transmission or regeneration of voice, images or ...	2,000	263,855,000
'390210	Polypropylene, in primary forms	-	244,948,000
'390110	Polyethylene with a specific gravity of $< 0,94$ , in primary forms	160,000	230,634,000
'390120	Polyethylene with a specific gravity of $\geq 0,94$ , in primary forms	-	228,651,000
'847130	Data-processing machines, automatic, portable, weighing $\leq 10$ kg, consisting of at least a ...	22,000	215,834,000
'870323	Motor cars and other motor vehicles principally designed for the transport of persons, incl. ...	-	214,959,000