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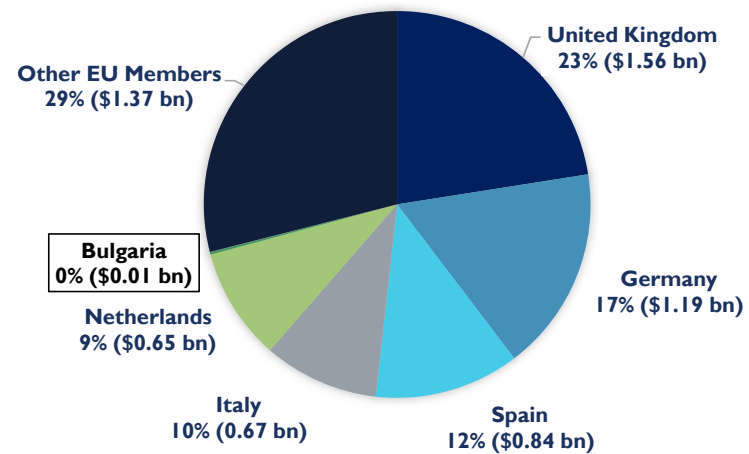
(A Company set up under Section 42 of the Companies Ordinance 1984)

# BULGARIA – PAKISTAN TRADE

# PAKISTAN'S EXPORTS TO THE EU(28), 2016

- EU is Pakistan's largest export market representing 34% of exports.
- Bulgaria accounted for 0.2% of total EU imports from Pakistan in 2016.

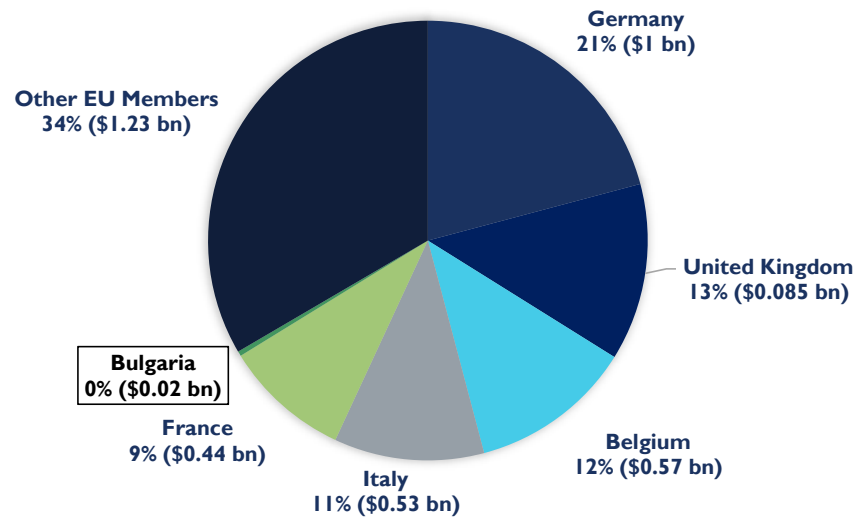
PAKISTAN'S EXPORTS TO EU, 2016



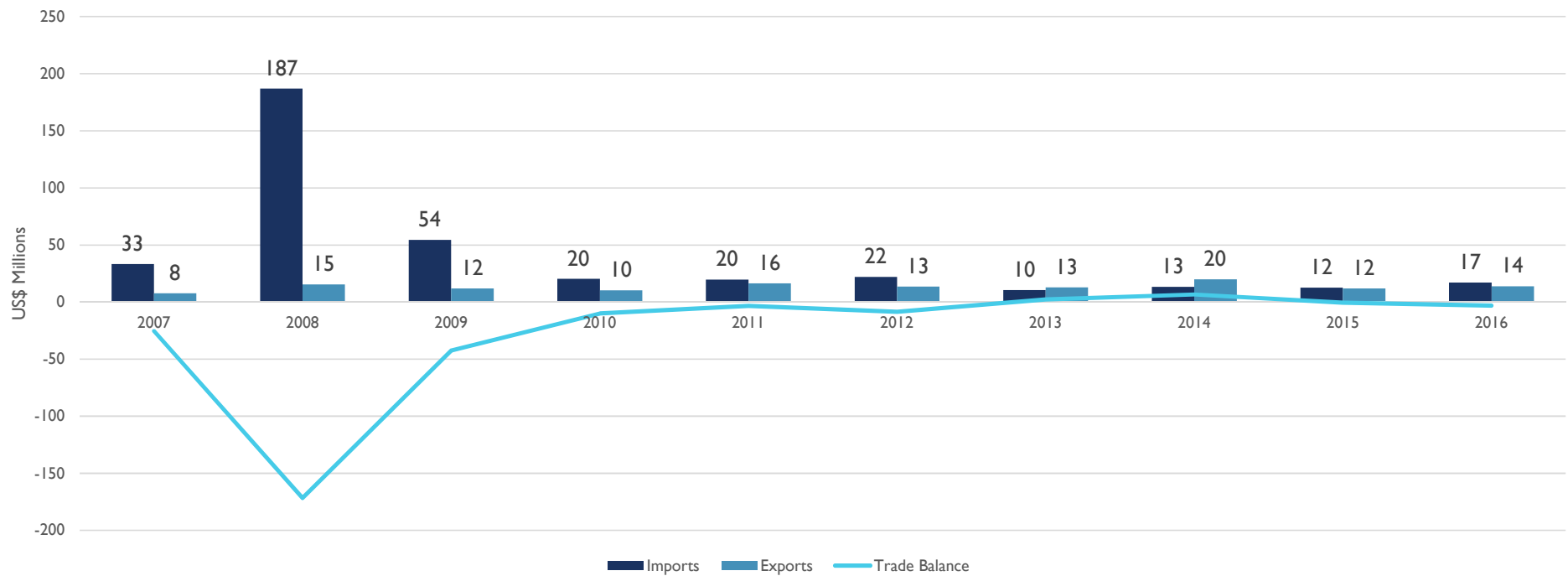
# PAKISTAN'S IMPORTS FROM THE EU(28), 2016

- EU is Pakistan's 3rd largest import partner after China and UAE.
- Imports from the EU stood at \$4.78 billion in 2016.
- Bulgaria accounts for 0.35% of Pakistan's imports from the EU and 0.03% of total imports from the world.

PAKISTAN'S IMPORTS FROM EU, 2016



# PAKISTAN BULGARIA TRADE TRENDS



# PAKISTAN'S TOP 10 EXPORTS TO BULGARIA

HS CODE	DESCRIPTION	EXPORT VALUE 2014 (US\$000)	EXPORT VALUE 2015 (US\$000)	EXPORT VALUE 2016 (US\$000)
521021	Plain woven fabrics of cotton, containing predominantly, but < 85% cotton by weight, mixed ...	2,586	1,480	1,712
390760	Poly"ethylene terephthalate", in primary forms	1,198	-	1,402
520842	Plain woven fabrics of cotton, containing >= 85% cotton by weight and weighing > 100 g to 200 ...	966	518	1,199
901890	Instruments and appliances used in medical, surgical or veterinary sciences, n.e.s.	1,234	1,426	1,167
520831	Plain woven fabrics of cotton, containing >= 85% cotton by weight and weighing <= 100 g/m <sup>2</sup> , ...	545	663	1,029
420329	Gloves, mittens and mitts, of leather or composition leather (excluding special sports gloves)	262	110	408
520821	Plain woven fabrics of cotton, containing >= 85% cotton by weight and weighing <= 200 g/m <sup>2</sup> , ...	100	162	406
630260	Toilet linen and kitchen linen, of terry towelling or similar terry fabrics of cotton (excluding ...	925	510	381
551341	Plain woven fabrics containing predominantly, but < 85% polyester staple fibres by weight, ...	572	310	336
630210	Bedlinen, knitted or crocheted	157	274	303

# PAKISTAN'S TOP 10 IMPORTS FROM BULGARIA

HS CODE	DESCRIPTION	IMPORT VALUE 2014 (US\$000)	IMPORT VALUE 2015 (US\$000)	IMPORT VALUE 2016 (US\$000)
071310	Dried, shelled peas "Pisum sativum", whether or not skinned or split	-	284	3,855
240120	Tobacco, partly or wholly stemmed or stripped, otherwise unmanufactured	2,712	2,258	2,312
630900	Worn clothing and clothing accessories, blankets and travelling rugs, household linen and articles ...	1,076	1,106	1,394
230990	Preparations of a kind used in animal feeding (excluding dog or cat food put up for retail ...	850	1,366	1,309
870894	Steering wheels, steering columns and steering boxes, and parts thereof, for tractors, motor ...	620	1,266	1,161
283620	Disodium carbonate	-	11	990
740710	Bars, rods and profiles, of refined copper, n.e.s.	6	834	815
720441	Turnings, shavings, chips, milling waste, sawdust, filings, trimmings and stampings of iron ...	317	482	707
071320	Dried, shelled chickpeas "garbanzos", whether or not skinned or split	-	-	671
283329	Sulphates (excluding of sodium, magnesium, aluminium, nickel, copper, barium and mercury)	1,426	1,199	599

# Pakistan's Theoretical Potential for Additional Exports to Bulgaria, 2016

## Top 10 Potential Products (HS 06)

HS CODE	DESCRIPTION	ACTUAL EXPORTS IN 2016 (US\$000)	POTENTIAL EXPORTS IN 2016 (US\$000)
170199	Cane or beet sugar and chemically pure sucrose, in solid form (excluding cane and beet sugar ...	-	104,071
270900	Petroleum oils and oils obtained from bituminous minerals, crude	-	76,992
271019	Medium oils and preparations, of petroleum or bituminous minerals, not containing biodiesel, ...	-	76,859
300490	Medicaments consisting of mixed or unmixed products for therapeutic or prophylactic purposes, ...	-	73,317
390760	Poly"ethylene terephthalate", in primary forms	1,402	58,673
620342	Men's or boys' trousers, bib and brace overalls, breeches and shorts, of cotton (excluding ...	9	48,209
901890	Instruments and appliances used in medical, surgical or veterinary sciences, n.e.s.	1,167	45,340
610910	T-shirts, singlets and other vests of cotton, knitted or crocheted	-	39,706
740400	Waste and scrap, of copper (excluding ingots or other similar unwrought shapes, of remelted ...	32	39,103
851712	Telephones for cellular networks "mobile telephones" or for other wireless networks	-	31,356

# Pakistan's Theoretical Potential for Additional Imports from Bulgaria, 2016

## Top 10 Potential Products (HS 06)

HS CODE	DESCRIPTION	ACTUAL IMPORTS IN 2016 (US\$000)	POTENTIAL IMPORTS IN 2016 (US\$000)
271012	Light oils and preparations, of petroleum or bituminous minerals which >= 90% by volume "incl. ...	-	840,157
271019	Medium oils and preparations, of petroleum or bituminous minerals, not containing biodiesel, ...	6	806,013
300490	Medicaments consisting of mixed or unmixed products for therapeutic or prophylactic purposes, ...	-	318,475
848180	Appliances for pipes, boiler shells, tanks, vats or the like (excluding pressure-reducing valves, ...	2	117,808
271600	Electrical energy	-	101,537
120510	Low erucic acid rape or colza seeds "yielding a fixed oil which has an erucic acid content ...	-	97,323
851712	Telephones for cellular networks "mobile telephones" or for other wireless networks	-	86,039
840991	Parts suitable for use solely or principally with spark-ignition internal combustion piston ...	-	85,291
740311	Copper, refined, in the form of cathodes and sections of cathodes	-	85,060
780110	Unwrought lead, refined	-	85,012