



FOSTERING ECONOMIC GROWTH

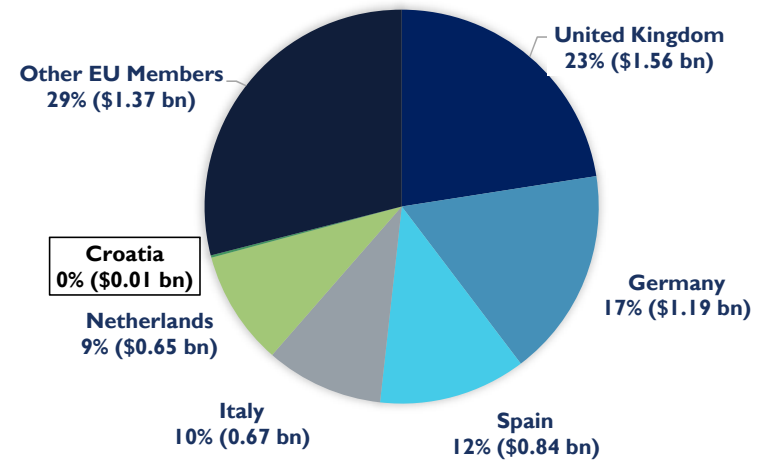
(A Company set up under Section 42 of the Companies Ordinance 1984)

CROATIA – PAKISTAN TRADE

PAKISTAN'S EXPORTS TO THE EU(28), 2016

- EU is Pakistan's largest export market representing 34% of exports.
- Croatia accounted for 0.19% of total EU imports from Pakistan in 2016.

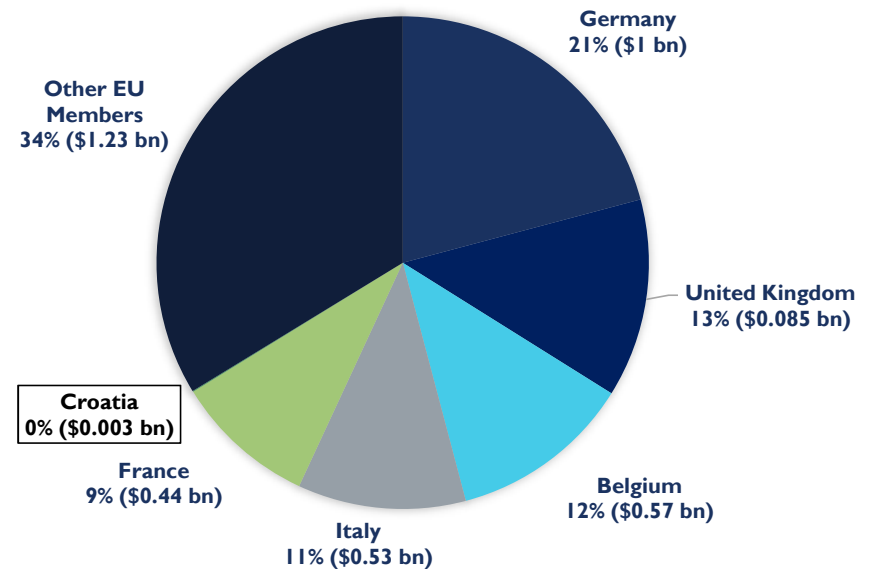
PAKISTAN'S EXPORTS TO EU, 2016



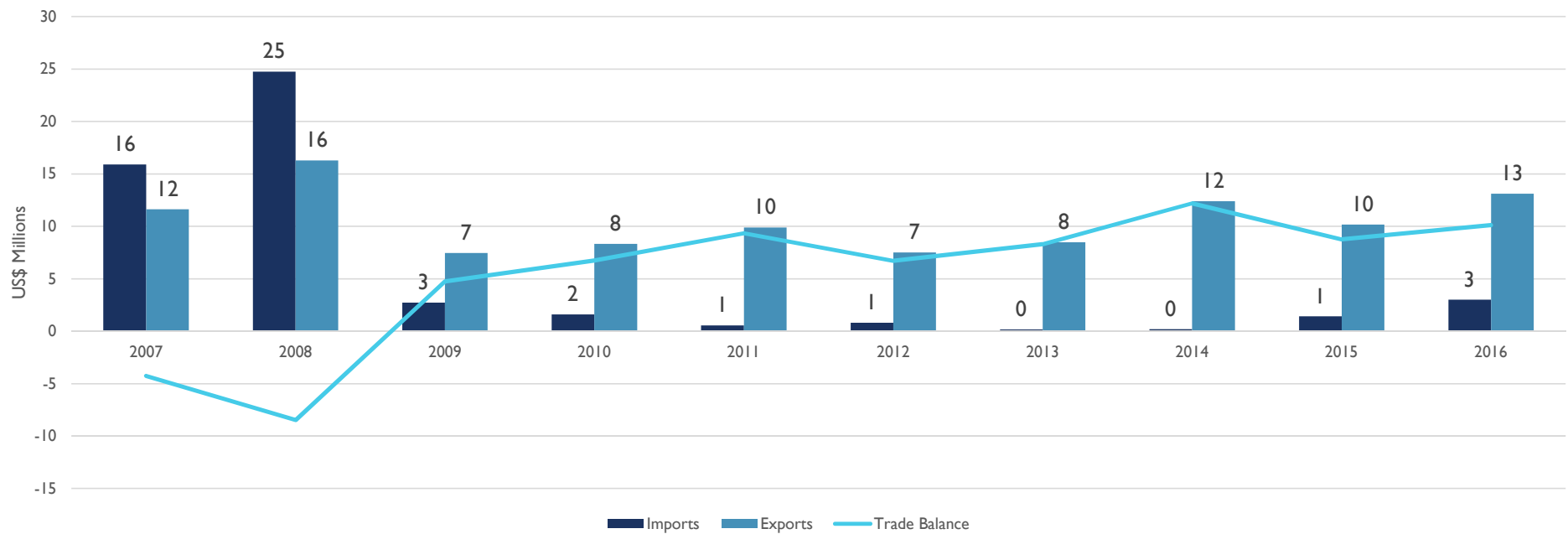
PAKISTAN'S IMPORTS FROM THE EU(28), 2016

- EU is Pakistan's 3rd largest import partner after China and UAE.
- Imports from the EU stood at \$4.78 billion in 2016.
- Croatia accounts for 0.06% of Pakistan's imports from the EU and 0.006% of total imports from the world.

PAKISTAN'S IMPORTS FROM EU, 2016



PAKISTAN CROATIA TRADE TRENDS



PAKISTAN'S TOP 10 EXPORTS TO CROATIA

HS CODE	DESCRIPTION	EXPORT VALUE 2014 (US\$000)	EXPORT VALUE 2015 (US\$000)	EXPORT VALUE 2016 (US\$000)
630231	Bedlinen of cotton (excluding printed, knitted or crocheted)	1,182	1,300	2,090
630210	Bedlinen, knitted or crocheted	2,634	1,667	1,966
630260	Toilet linen and kitchen linen, of terry towelling or similar terry fabrics of cotton (excluding ...	1,926	1,216	1,589
390760	Poly"ethylene terephthalate", in primary forms	-	-	1,190
630239	Bedlinen of textile materials (excluding of cotton and man-made fibres, printed, knitted or ...	121	782	1,104
520822	Plain woven fabrics of cotton, containing >= 85% cotton by weight and weighing > 100 g to 200 ...	313	466	657
420329	Gloves, mittens and mitts, of leather or composition leather (excluding special sports gloves)	440	490	624
520821	Plain woven fabrics of cotton, containing >= 85% cotton by weight and weighing <= 200 g/m ² , ...	632	523	597
640399	Footwear with outer soles of rubber, plastics or composition leather, with uppers of leather ...	829	543	351
630710	Floorcloths, dishcloths, dusters and similar cleaning cloths, of all types of textile materials	96	232	333

PAKISTAN'S TOP 10 IMPORTS FROM CROATIA

HS CODE	DESCRIPTION	IMPORT VALUE 2014 (US\$000)	IMPORT VALUE 2015 (US\$000)	IMPORT VALUE 2016 (US\$000)
732690	Articles of iron or steel, n.e.s. (excluding cast articles or articles of iron or steel wire)	32	1,178	2,786
761699	Articles of aluminium, n.e.s.	-	-	41
440792	Beech "Fagus spp.", sawn or chipped lengthwise, sliced or peeled, whether or not planed, sanded ...	24	-	22
760900	Aluminium tube or pipe fittings (e.g., couplings, elbows, sleeves)	-	-	17
400941	Tubes, pipes and hoses, of vulcanised rubber (excluding hard rubber), reinforced or otherwise ...	-	-	13
853650	Switches for a voltage <= 1.000 V (excluding relays and automatic circuit breakers)	27	18	13
848050	Moulds for glass (excluding moulds of graphite or other carbons and ceramic moulds)	-	-	13
854231	Electronic integrated circuits as processors and controllers, whether or not combined with ...	32	10	12
630900	Worn clothing and clothing accessories, blankets and travelling rugs, household linen and articles ...	-	1	11
650610	Safety headgear, whether or not lined or trimmed	3	2	11

Pakistan's Theoretical Potential for Additional Exports to Croatia, 2016

Top 10 Potential Products (HS 06)

HS CODE	DESCRIPTION	ACTUAL EXPORTS IN 2016 (US\$000)	POTENTIAL EXPORTS IN 2016 (US\$000)
410712	Grain splits leather "incl. parchment-dressed leather", of the whole hides and skins of bovine ...	-	115,989
270900	Petroleum oils and oils obtained from bituminous minerals, crude	-	76,992
271019	Medium oils and preparations, of petroleum or bituminous minerals, not containing biodiesel, ...	-	76,859
300490	Medicaments consisting of mixed or unmixed products for therapeutic or prophylactic purposes, ...	-	73,317
620462	Women's or girls' trousers, bib and brace overalls, breeches and shorts of cotton (excluding ...	1	73,122
610910	T-shirts, singlets and other vests of cotton, knitted or crocheted	24	71,986
640399	Footwear with outer soles of rubber, plastics or composition leather, with uppers of leather ...	351	65,169
620342	Men's or boys' trousers, bib and brace overalls, breeches and shorts, of cotton (excluding ...	-	40,515
901890	Instruments and appliances used in medical, surgical or veterinary sciences, n.e.s.	7	38,010
611595	Full-length or knee-length stockings, socks and other hosiery, incl. footwear without applied ...	-	35,349

Pakistan's Theoretical Potential for Additional Imports from Croatia, 2016

Top 10 Potential Products (HS 06)

HS CODE	DESCRIPTION	ACTUAL IMPORTS IN 2016 (US\$000)	POTENTIAL IMPORTS IN 2016 (US\$000)
271019	Medium oils and preparations, of petroleum or bituminous minerals, not containing biodiesel, ...	-	421,542
271012	Light oils and preparations, of petroleum or bituminous minerals which >= 90% by volume "incl. ...	-	322,153
300490	Medicaments consisting of mixed or unmixed products for therapeutic or prophylactic purposes, ...	-	318,475
730890	Structures and parts of structures, of iron or steel, n.e.s. (excluding bridges and bridge-sections, ...	-	128,645
271600	Electrical energy	-	101,537
853710	Boards, cabinets and similar combinations of apparatus for electric control or the distribution ...	-	77,822
890120	Tankers	-	74,443
854449	Electric conductors, for a voltage <= 1.000 V, insulated, not fitted with connectors, n.e.s.	-	72,695
870829	Parts and accessories of bodies for tractors, motor vehicles for the transport of ten or more ...	-	71,798
850423	Liquid dielectric transformers, having a power handling capacity > 10.000 kVA	-	70,962