



FOSTERING ECONOMIC GROWTH

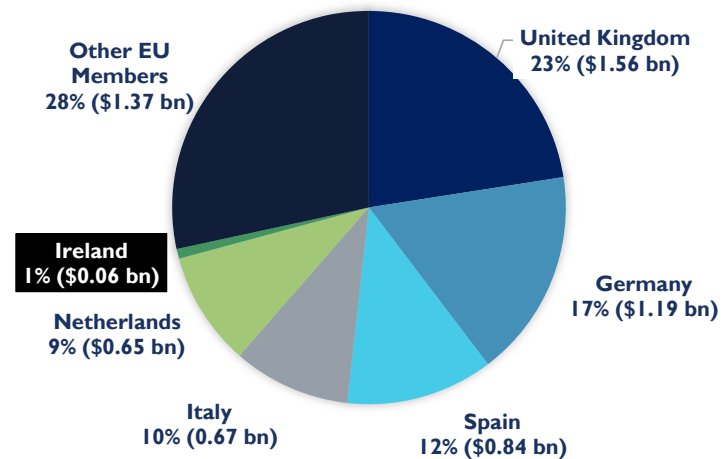
(A Company set up under Section 42 of the Companies Ordinance 1984)

IRELAND – PAKISTAN TRADE

PAKISTAN'S EXPORTS TO THE EU(28), 2016

- EU is Pakistan's largest export market representing 34% of exports.
- Ireland accounted for 1% of total EU imports from Pakistan in 2016.

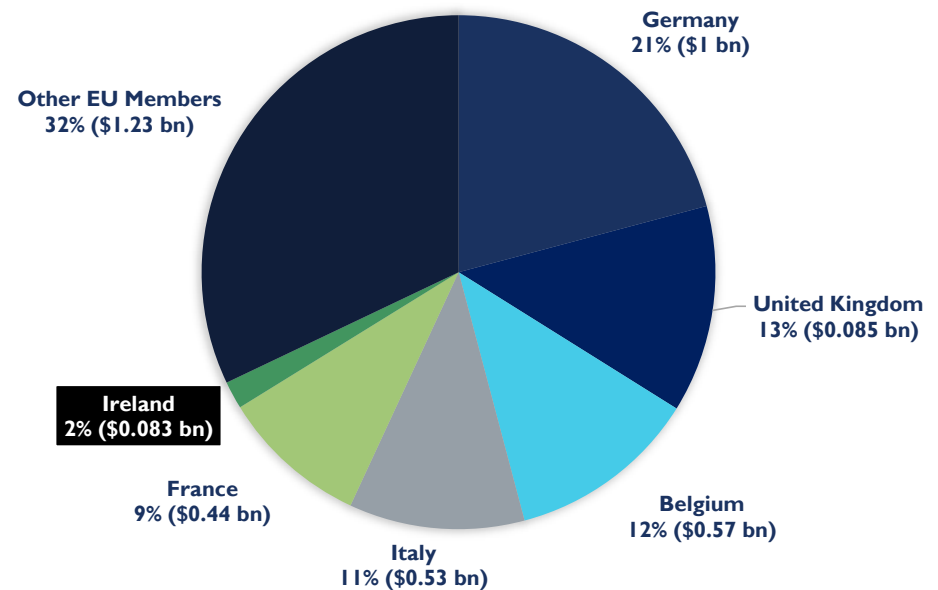
PAKISTAN'S EXPORTS TO EU, 2016



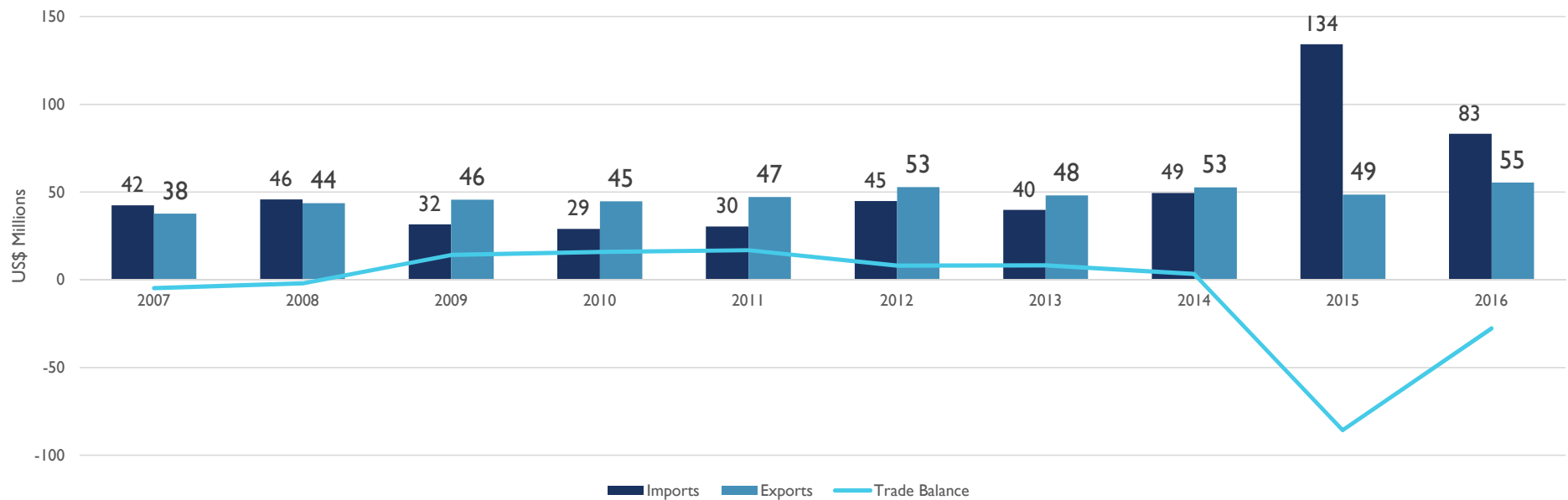
PAKISTAN'S IMPORTS FROM THE EU(28), 2016

- EU is Pakistan's 3rd largest import partner after China and UAE.
- Imports from the EU stood at \$4.78 billion in 2016.
- Ireland accounts for 2% of Pakistan's imports from the EU and 0.17% of total imports from the world

PAKISTAN'S IMPORTS FROM EU, 2016



PAKISTAN - IRELAND TRADE TRENDS



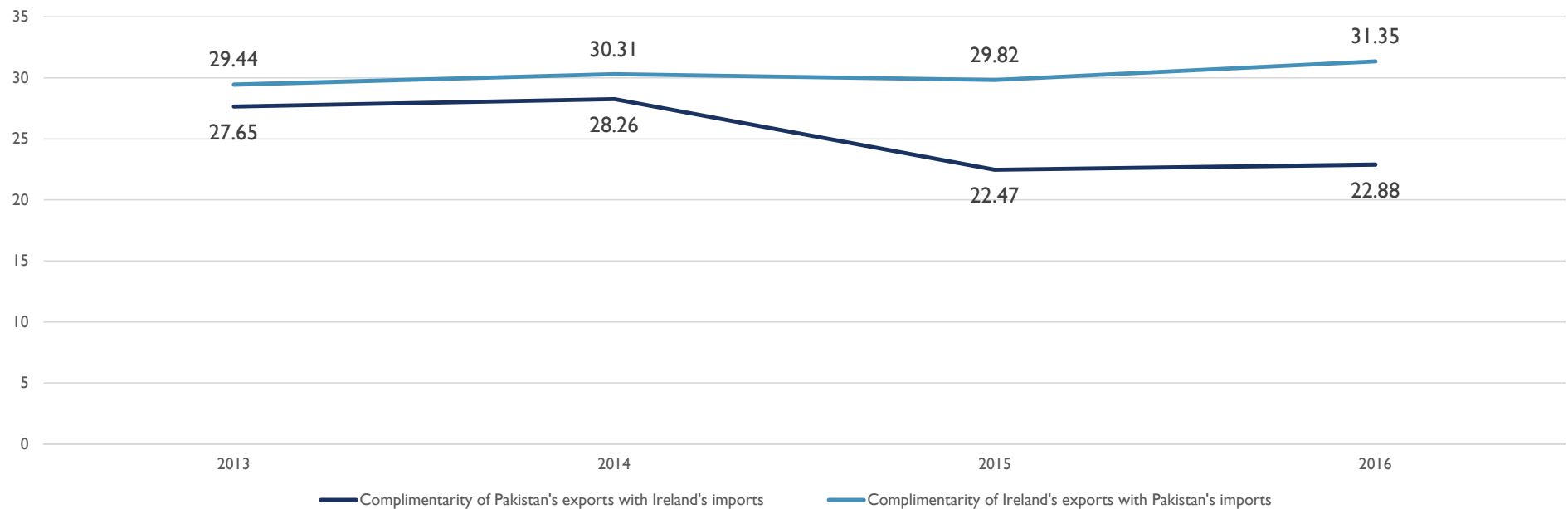
PAKISTAN'S TOP 10 EXPORTS TO IRELAND

HS CODE	DESCRIPTION	EXPORT VALUE 2014 (US\$000)	EXPORT VALUE 2015 (US\$000)	EXPORT VALUE 2016 (US\$000)
630239	Bedlinen of textile materials (excluding of cotton and man-made fibres, printed)	6,006	7,789	11,597
630260	Toilet linen and kitchen linen, of terry towelling or similar terry fabrics of cotton	4,843	5,690	5,999
630210	Bedlinen, knitted or crocheted	7,655	4,761	4,437
611595	Full-length or knee-length stockings, socks and other hosiery, incl. footwear	3,599	4,010	4,150
630231	Bedlinen of cotton (excluding printed, knitted or crocheted)	2,922	2,837	4,125
620462	Women's or girls' trousers, bib and brace overalls, breeches and shorts of cotton	2,746	1,354	2,065
630710	Floorcloths, dishcloths, dusters and similar cleaning cloths, of all types of textile	898	1,013	1,218
620322	Men's or boys' ensembles of cotton	1,151	531	1,203
521021	Plain woven fabrics of cotton, containing predominantly, but < 85% cotton by weight	1,312	1,063	1,092
640399	Footwear with outer soles of rubber, plastics or composition leather	381	418	942

PAKISTAN'S TOP 10 IMPORTS FROM IRELAND

HS CODE	DESCRIPTION	IMPORT VALUE 2014 (US\$000)	IMPORT VALUE 2015 (US\$000)	IMPORT VALUE 2016 (US\$000)
300220	Vaccines for human medicine	8,564	41,328	21,071
330210	Mixtures of odoriferous substances and mixtures, incl. alcoholic solutions	6,368	8,792	9,476
901839	Needles, catheters, cannulae and the like, used in medical, surgical, dental or veterinary	5,230	7,057	8,397
300450	Medicaments containing provitamins, vitamins, incl. natural concentrates and derivatives	-	-	7,347
300490	Medicaments consisting of mixed or unmixed products for therapeutic	2,177	2,403	5,699
190190	Malt extract; food preparations of flour, groats, meal, starch or malt extract	4,377	5,275	4,908
901890	Instruments and appliances used in medical, surgical or veterinary sciences, n.e.s.	368	796	2,671
847150	Processing units for automatic data-processing machines	1,171	1,235	2,374
382200	Diagnostic or laboratory reagents on a backing, prepared diagnostic	1,740	1,471	2,313
293339	Heterocyclic compounds with nitrogen hetero-atom[s]	2,385	1,333	1,591

TRADE COMPLIMENTARITY



Pakistan's Theoretical Potential for Additional Exports to Ireland, 2016

Top 10 Potential Products (HS 06)

HS CODE	DESCRIPTION	ACTUAL EXPORTS IN 2016 (US\$000)	POTENTIAL EXPORTS IN 2016 (US\$000)
901890	Instruments and appliances used in medical, surgical or veterinary sciences, n.e.s.	529	325,499
610910	T-shirts, singlets and other vests of cotton, knitted or crocheted	616	135,435
620462	Women's or girls' trousers, bib and brace overalls, breeches and shorts of cotton	2,065	95,972
620342	Men's or boys' trousers, bib and brace overalls, breeches and shorts, of cotton (excluding ...	384	94,904
110100	Wheat or meslin flour	-	82,281
270900	Petroleum oils and oils obtained from bituminous minerals, crude	-	76,992
271019	Medium oils and preparations, of petroleum or bituminous minerals	-	76,859
610990	T-shirts, singlets and other vests of textile materials, knitted or crocheted (excluding cotton)	284	74,397
170199	Cane or beet sugar and chemically pure sucrose, in solid form	-	73,620
300490	Medicaments consisting of mixed or unmixed products for therapeutic	-	73,317

Pakistan's Theoretical Potential for Additional Imports from Ireland, 2016

Top 10 Potential Products (HS 06)

HS CODE	DESCRIPTION	ACTUAL IMPORTS IN 2016 (US\$000)	POTENTIAL IMPORTS IN 2016 (US\$000)
'271019	Medium oils and preparations, of petroleum or bituminous minerals, not containing biodiesel, ...	6	356,658
'300490	Medicaments consisting of mixed or unmixed products for therapeutic or prophylactic purposes, ...	5,699	312,776
'851762	Machines for the reception, conversion and transmission or regeneration of voice, images or ...	89	263,768
'271012	Light oils and preparations, of petroleum or bituminous minerals which >= 90% by volume "incl. ...	-	206,834
'300220	Vaccines for human medicine	21,071	190,766
'382490	Chemical products and preparations of the chemical or allied industries, incl. those consisting ...	60	169,072
'040210	Milk and cream in solid forms, of a fat content by weight of <= 1,5%	424	134,540
'901890	Instruments and appliances used in medical, surgical or veterinary sciences, n.e.s.	2,671	110,027
'190110	Food preparations for infant use, put up for retail sale, of flour, groats, meal, starch or ...	420	96,206
'841370	Centrifugal pumps, power-driven (excluding those of subheading 8413.11 and 8413.19, fuel, lubricating ...	-	83,230