



FOSTERING ECONOMIC GROWTH

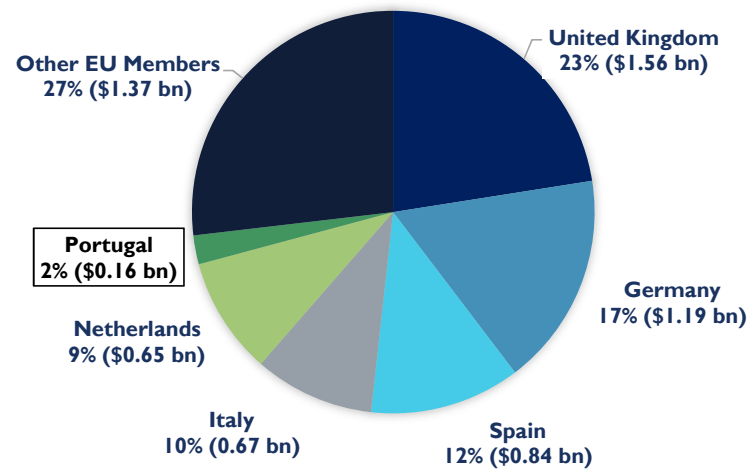
(A Company set up under Section 42 of the Companies Ordinance 1984)

PORTUGAL – PAKISTAN TRADE

PAKISTAN'S EXPORTS TO THE EU(28), 2016

- EU is Pakistan's largest export market representing 34% of exports.
- Portugal accounted for 2.3% of total EU imports from Pakistan in 2016.

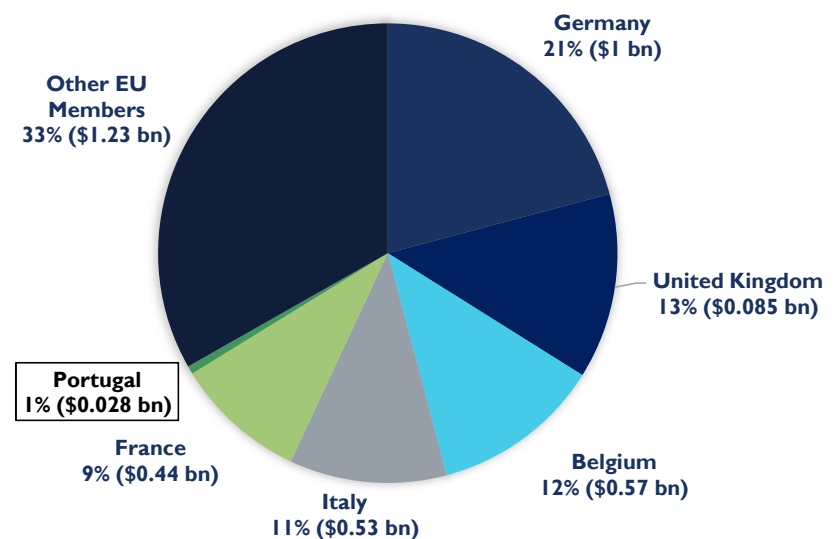
PAKISTAN'S EXPORTS TO EU, 2016



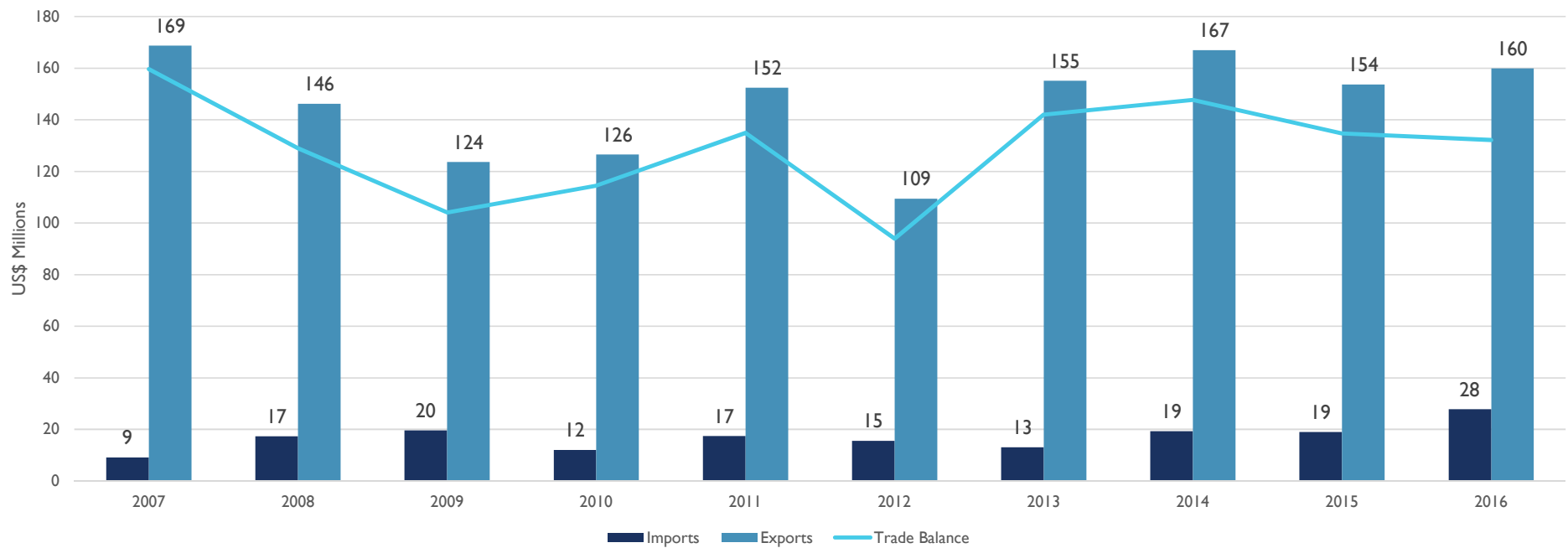
PAKISTAN'S IMPORTS FROM THE EU(28), 2016

- EU is Pakistan's 3rd largest import partner after China and UAE.
- Imports from the EU stood at \$4.78 billion in 2016.
- Portugal accounts for 0.58% of Pakistan's imports from the EU and 0.06% of total imports from the world.

PAKISTAN'S IMPORTS FROM EU, 2016



PAKISTAN PORTUGAL TRADE TRENDS



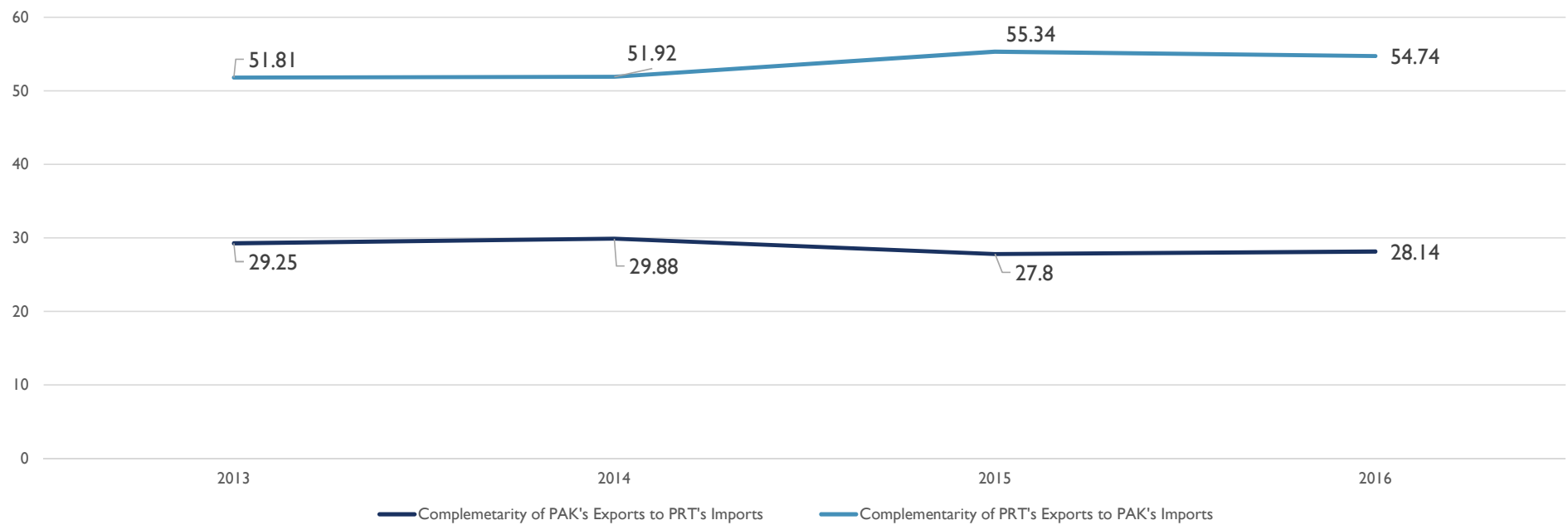
PAKISTAN'S TOP 10 EXPORTS TO PORTUGAL

HS CODE	DESCRIPTION	EXPORT VALUE 2014 (US\$000)	EXPORT VALUE 2015 (US\$000)	EXPORT VALUE 2016 (US\$000)
520812	Plain woven fabrics of cotton, containing >= 85% cotton by weight and weighing > 100 g to 200 ...	21,559	25,242	26,776
520532	Multiple "folded" or cabled cotton yarn, of uncombed fibres, containing >= 85% cotton by weight ...	12,852	7,442	11,189
550953	Yarn containing predominantly, but < 85% polyester staple fibres by weight, mixed principally ...	13,441	14,176	10,990
520512	Single cotton yarn, of uncombed fibres, containing >= 85% cotton by weight and with a linear ...	13,981	11,135	8,558
520819	Woven fabrics of cotton, containing >= 85% cotton by weight and weighing <= 200 g/m ² , unbleached ...	4,524	7,709	6,962
521011	Plain woven fabrics of cotton, containing predominantly, but < 85% cotton by weight, mixed ...	6,508	5,872	6,685
520513	Single cotton yarn, of uncombed fibres, containing >= 85% cotton by weight and with a linear ...	4,550	2,700	6,342
521211	Woven fabrics of cotton, containing predominantly, but < 85% cotton by weight, other than those ...	2,296	4,616	5,698
520522	Single cotton yarn, of combed fibres, containing >= 85% cotton by weight and with a linear ...	6,787	5,032	5,329
620342	Men's or boys' trousers, bib and brace overalls, breeches and shorts, of cotton (excluding ...	2,139	3,652	3,571

PAKISTAN'S TOP 10 IMPORTS FROM PORTUGAL

HS CODE	DESCRIPTION	IMPORT VALUE 2014 (US\$000)	IMPORT VALUE 2015 (US\$000)	IMPORT VALUE 2016 (US\$000)
550130	Filament tow as specified in Note 1 to chapter 55, acrylic or modacrylic	7,997	6,009	7,086
270730	Xylol "xylenes" containing > 50% of xylenes (excluding chemically defined)	208	6,248	6,472
290230	Toluene	-	-	1,918
853720	Boards, cabinets and similar combinations of apparatus for electric control or the distribution ...	-	-	1,681
480262	Uncoated paper and paperboard, of a kind used for writing, printing or other graphic purposes, ...	163	656	1,074
850239	Generating sets (excluding wind-powered and powered by spark-ignition internal combustion piston ...	-	-	1,036
870290	Motor vehicles for the transport of >= 10 persons, incl. driver, not with compression-ignition ...	-	1	1,001
853530	Isolating switches and make-and-break switches, for a voltage > 1.000 V	-	-	918
843420	Dairy machinery (excluding refrigerating or heat treatment equipment, cream separators, clarifying ...	-	-	781
300490	Medicaments consisting of mixed or unmixed products for therapeutic or prophylactic purposes, ...	24	-	688

TRADE COMPLIMENTARITY



Pakistan's Theoretical Potential for Additional Exports to Portugal, 2016

Top 10 Potential Products (HS 06)

HS CODE	DESCRIPTION	ACTUAL EXPORTS IN 2016 (US\$000)	POTENTIAL EXPORTS IN 2016 (US\$000)
901890	Instruments and appliances used in medical, surgical or veterinary sciences, n.e.s.	1,771	195,922
620342	Men's or boys' trousers, bib and brace overalls, breeches and shorts, of cotton (excluding ...	3,571	169,683
610910	T-shirts, singlets and other vests of cotton, knitted or crocheted	90	159,070
620462	Women's or girls' trousers, bib and brace overalls, breeches and shorts of cotton (excluding ...	2,028	128,041
020110	Carcases or half-carcases of bovine animals, fresh or chilled	-	125,737
390760	Poly"ethylene terephthalate", in primary forms	-	107,710
410712	Grain splits leather "incl. parchment-dressed leather", of the whole hides and skins of bovine ...	1,233	100,501
610990	T-shirts, singlets and other vests of textile materials, knitted or crocheted (excluding cotton)	91	85,522
481159	Paper and paperboard, surface-coloured, surface-decorated or printed, coated, impregnated or ...	-	82,221
070190	Fresh or chilled potatoes (excluding seed)	-	78,150

Pakistan's Theoretical Potential for Additional Imports from Portugal, 2016

Top 10 Potential Products (HS 06)

HS CODE	DESCRIPTION	ACTUAL IMPORTS IN 2016 (US\$000)	POTENTIAL IMPORTS IN 2016 (US\$000)
271019	Medium oils and preparations, of petroleum or bituminous minerals, not containing biodiesel, ...	-	1,738,748
271012	Light oils and preparations, of petroleum or bituminous minerals which >= 90% by volume "incl. ...	341	915,901
300490	Medicaments consisting of mixed or unmixed products for therapeutic or prophylactic purposes, ...	688	317,787
870323	Motor cars and other motor vehicles principally designed for the transport of persons, incl. ...	-	214,959
390120	Polyethylene with a specific gravity of >= 0,94, in primary forms	227	183,510
851712	Telephones for cellular networks "mobile telephones" or for other wireless networks	-	168,613
390110	Polyethylene with a specific gravity of < 0,94, in primary forms	-	142,260
730890	Structures and parts of structures, of iron or steel, n.e.s. (excluding bridges and bridge-sections, ...	1	130,497
690890	Glazed ceramic flags and paving, hearth or wall tiles; glazed ceramic mosaic cubes and the ...	6	127,891
850300	Parts suitable for use solely or principally with electric motors and generators, electric ...	-	118,157