



FOSTERING ECONOMIC GROWTH

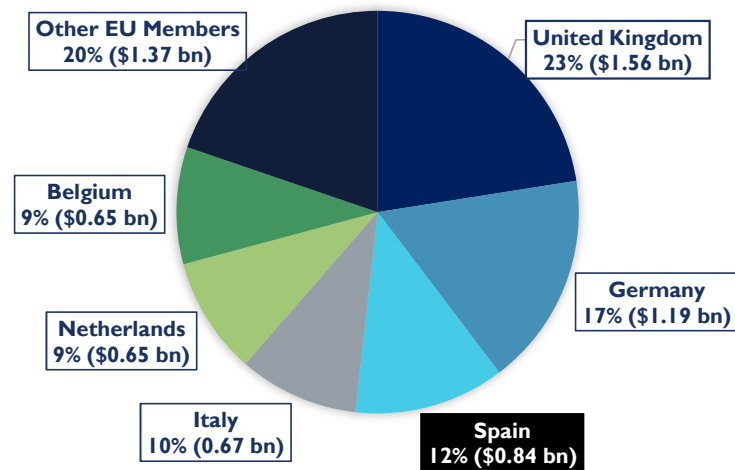
(A Company set up under Section 42 of the Companies Ordinance 1984)

SPAIN – PAKISTAN TRADE

PAKISTAN'S EXPORTS TO THE EU(28), 2016

- EU is Pakistan's largest export market representing 34% of exports.
- Spain accounted for 12% of total EU imports from Pakistan in 2016.

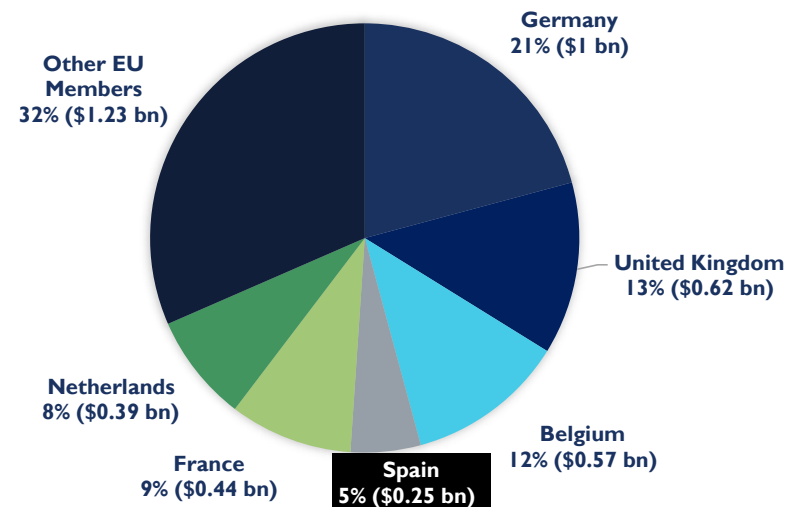
PAKISTAN'S EXPORTS TO EU, 2016



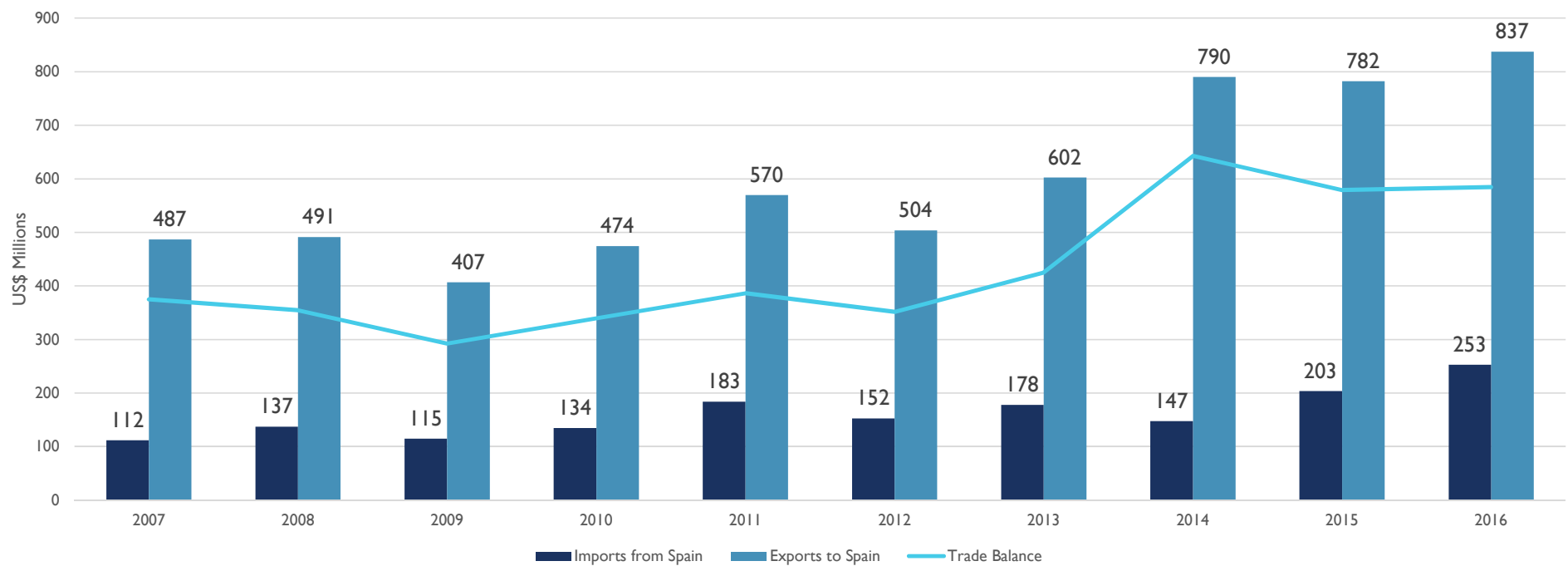
PAKISTAN'S IMPORTS FROM THE EU(28), 2016

- EU is Pakistan's 3rd largest import partner after China and UAE.
- Imports from the EU stood at \$4.78 billion in 2016.
- Spain accounts for 5% of Pakistan's imports from the EU and 0.53% of total imports from the world

PAKISTAN'S IMPORTS FROM EU, 2016



PAKISTAN SPAIN TRADE TRENDS



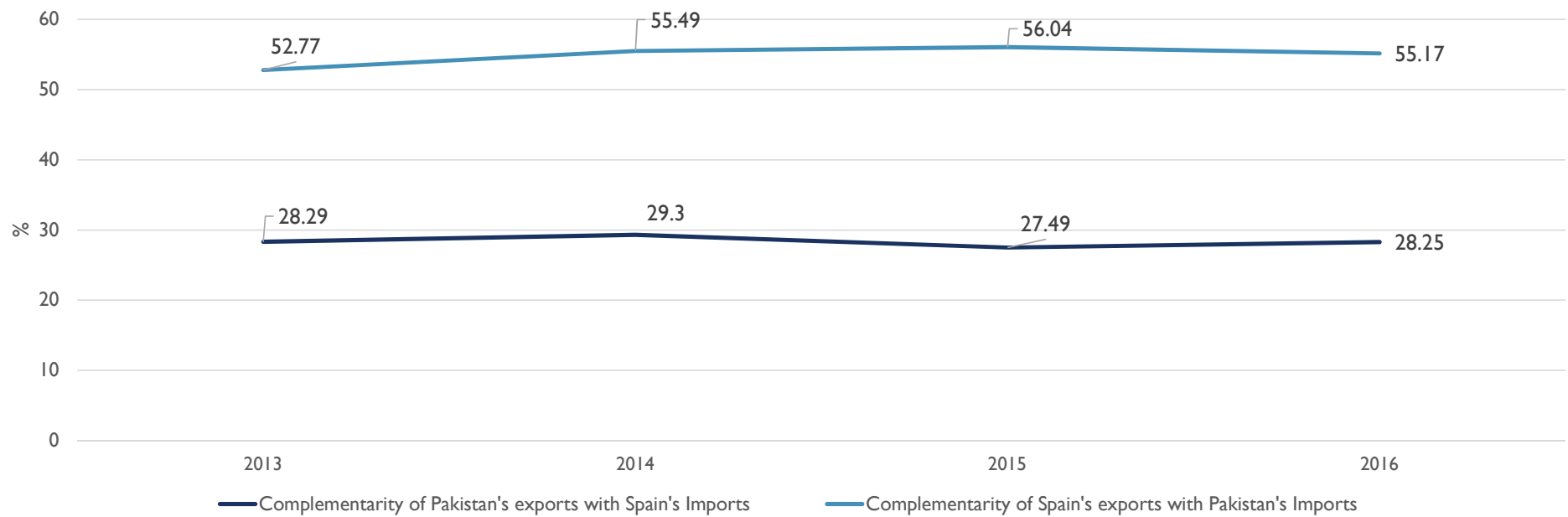
PAKISTAN'S TOP 10 EXPORTS TO SPAIN

HS CODE	DESCRIPTION	EXPORT VALUE 2014 (US\$000)	EXPORT VALUE 2015 (US\$000)	EXPORT VALUE 2016 (US\$000)
620342	Men's or boys' trousers, bib and brace overalls, breeches and shorts, of cotton (excluding ...	115,305	133,641	101,300
620462	Women's or girls' trousers, bib and brace overalls, breeches and shorts of cotton (excluding ...	82,952	92,338	79,477
620322	Men's or boys' ensembles of cotton (excluding knitted or crocheted, ski ensembles and swimwear)	27,537	23,216	74,101
630239	Bedlinen of textile materials (excluding of cotton and man-made fibres, printed, knitted or ...	36,242	35,808	44,688
420310	Articles of apparel, of leather or composition leather (excluding clothing accessories, footwear ...	37,399	39,777	43,950
630231	Bedlinen of cotton (excluding printed, knitted or crocheted)	20,831	22,365	26,040
630210	Bedlinen, knitted or crocheted	26,801	23,487	23,852
630260	Toilet linen and kitchen linen, of terry towelling or similar terry fabrics of cotton (excluding ...	19,544	20,627	23,831
610349	Men's or boys' trousers, bib and brace overalls, breeches and shorts of textile materials, ...	14,219	9,440	22,275
521021	Plain woven fabrics of cotton, containing predominantly, but < 85% cotton by weight, mixed ...	14,749	12,804	15,034

PAKISTAN'S TOP 10 IMPORTS FROM SPAIN

HS CODE	DESCRIPTION	IMPORT VALUE 2014 (US\$000)	IMPORT VALUE 2015 (US\$000)	IMPORT VALUE 2016 (US\$000)
847971	Passenger boarding bridges, of a kind used in airports	-	-	31,739
271111	Natural gas, liquefied	-	30,308	27,223
300490	Medicaments consisting of mixed or unmixed products for therapeutic or prophylactic purposes, ...	9,249	11,104	12,758
690890	Glazed ceramic flags and paving, hearth or wall tiles; glazed ceramic mosaic cubes and the ...	9,722	12,335	11,279
790120	Unwrought zinc alloys	-	1,127	6,991
720449	Waste and scrap of iron or steel (excluding slag, scale and other waste of the production of ...	4,986	6,715	5,485
150990	Olive oil and fractions obtained from the fruit of the olive tree solely by mechanical or other ...	4,695	4,586	5,120
271019	Medium oils and preparations, of petroleum or bituminous minerals, not containing biodiesel, ...	163	142	4,686
841989	Machinery, plant or laboratory equipment, whether or not electrically heated, for the treatment ...	298	838	4,369
901580	Instruments and appliances used in geodesy, topography, hydrography, oceanography, hydrology, ...	-	-	4,286

TRADE COMPLIMENTARITY



Pakistan's Theoretical Potential for Additional Exports to Spain, 2016

Top 10 Potential Products (HS 06)

HS CODE	DESCRIPTION	ACTUAL EXPORTS IN 2016 (US\$000)	POTENTIAL EXPORTS IN 2016 (US\$000)
620342	Men's or boys' trousers, bib and brace overalls, breeches and shorts, of cotton (excluding ...	101,300	442,574
901890	Instruments and appliances used in medical, surgical or veterinary sciences, n.e.s.	1,952	324,076
620462	Women's or girls' trousers, bib and brace overalls, breeches and shorts of cotton (excluding ...	79,477	286,745
610510	Men's or boys' shirts of cotton, knitted or crocheted (excluding nightshirts, T-shirts, singlets ...	13,238	196,652
610910	T-shirts, singlets and other vests of cotton, knitted or crocheted	9,074	196,037
420310	Articles of apparel, of leather or composition leather (excluding clothing accessories, footwear ...	43,950	173,721
611595	Full-length or knee-length stockings, socks and other hosiery, incl. footwear without applied ...	5,195	138,129
170199	Cane or beet sugar and chemically pure sucrose, in solid form (excluding cane and beet sugar ...	-	123,078
630260	Toilet linen and kitchen linen, of terry towelling or similar terry fabrics of cotton (excluding ...	23,831	100,466
610990	T-shirts, singlets and other vests of textile materials, knitted or crocheted (excluding cotton)	2,981	96,553

Pakistan's Theoretical Potential for Additional Imports from Spain, 2016

Top 10 Potential Products (HS 06)

HS CODE	DESCRIPTION	ACTUAL IMPORTS IN 2016 (US\$000)	POTENTIAL IMPORTS IN 2016 (US\$000)
271019	Medium oils and preparations, of petroleum or bituminous minerals, not containing biodiesel, ...	4,686	3,527,427
271012	Light oils and preparations, of petroleum or bituminous minerals which >= 90% by volume "incl. ...	4,248	2,213,291
870321	Motor cars and other motor vehicles principally designed for the transport of persons, incl. ...	-	402,110
851712	Telephones for cellular networks "mobile telephones" or for other wireless networks	1	388,327
390210	Polypropylene, in primary forms	4	384,890
850231	Generating sets, wind-powered	1,648	378,782
870322	Motor cars and other motor vehicles principally designed for the transport of persons, incl. ...	743	325,265
270900	Petroleum oils and oils obtained from bituminous minerals, crude	-	323,563
300490	Medicaments consisting of mixed or unmixed products for therapeutic or prophylactic purposes, ...	12,758	305,717
390110	Polyethylene with a specific gravity of < 0,94, in primary forms	1,340	285,513